

An aerial photograph of Gibraltar, showing the prominent Rock of Gibraltar on the left, the city built on the slopes, and the airport runway extending into the sea on the right. The Mediterranean Sea is visible in the background with several ships.

Gibraltar- The Gateway to Europe For Israeli Businesses



Gibraltar Facts



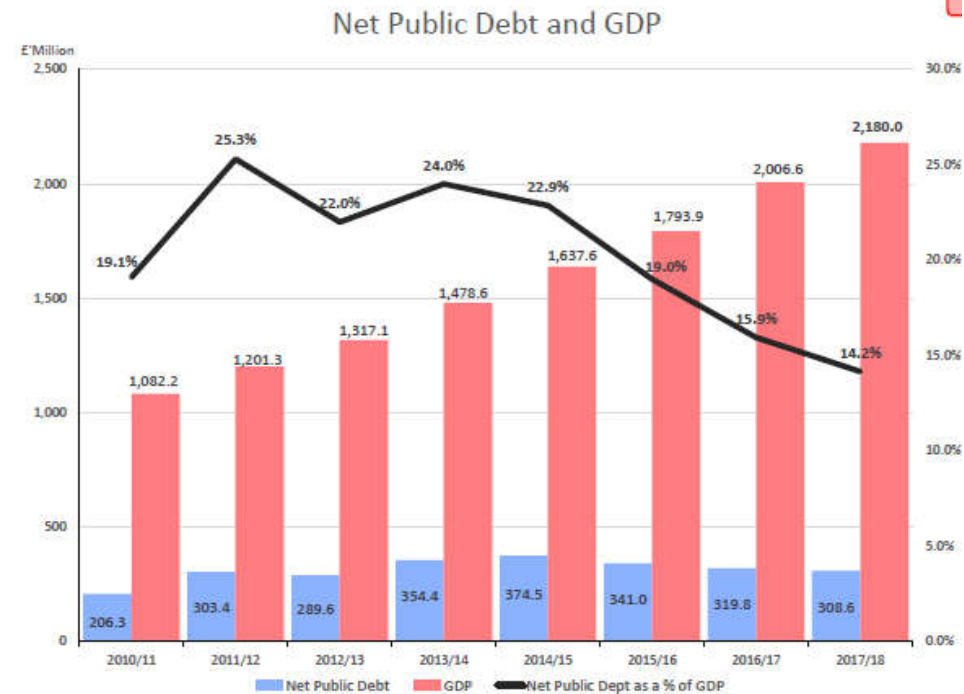
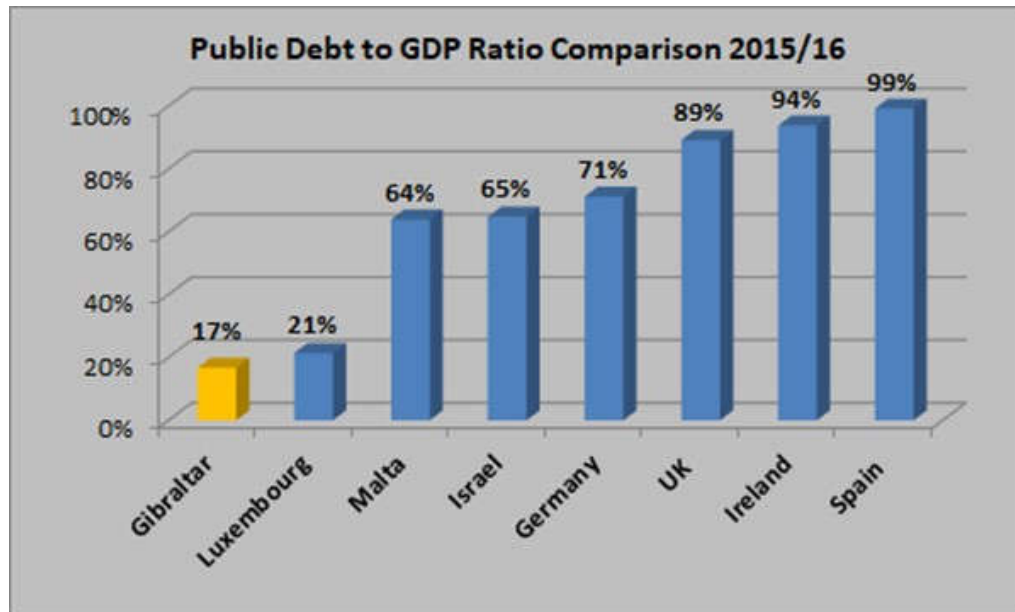
- British Overseas Territory since 1704
- Not an island! Located at the southern tip of Spain at the entrance to the Mediterranean Sea and opposite Morocco
- Population approx. 33,000
- Languages: English & Spanish (bilingual)
- Currency: Pound Sterling
- Area: 6km² (3.8 sq. miles)
- Easy accessibility and CET time zone;
- English Common Law jurisdiction with its own Parliament;
- Direct daily flights from UK to Gibraltar;
Direct seasonal flights from Tel Aviv to Malaga airport (Spain) 75min drive away.



Gibraltar's Economy in 2017/18

□ One of the strongest economies in the world:

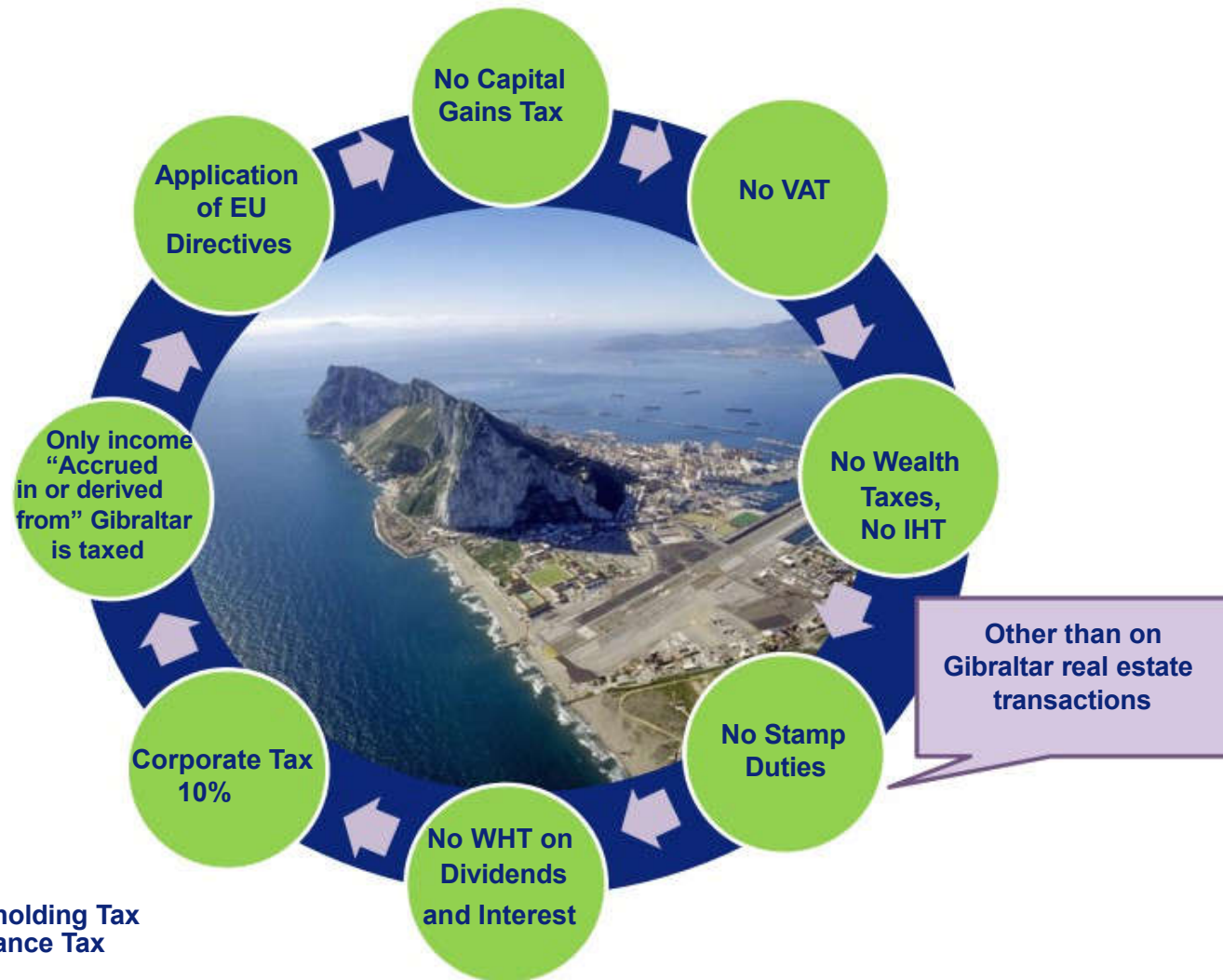
- GDP growth of 8.2% to £2.18bn in fiscal year ended March 30, 2018
- 4th highest GDP per Capita in the world (£64,934)
- Negligible unemployment (less than 0.5%);
- Budgetary Surplus for the last 13 years (£78M surplus in 2017/18)
- 14.2%: Public debt as percentage of GDP.



A Low Tax Jurisdiction – Not a Tax Haven!

- **Gibraltar’s new tax regime which commenced in 2011 has been approved by EU High Court;**
- **Gibraltar signed Tax Information Exchange Agreements with 27 countries directly and further 90 countries through an OECD “umbrella” agreement; Double Taxation Treaty with UK;**
- **Gibraltar is on the OECD “White List” of compliant jurisdictions and has been removed from the EU’s “blacklist” of tax havens; Gibraltar approved by U.S and Canadian Tax Authorities as well as by other countries including Spain;**
- **Gibraltar’s financial institutions implement US and UK FATCA rules.**

Main Features of Gibraltar Taxation



Gibraltar's 4 Pillars of the Economy



The Gibraltar Financial Services Ecosystem

£7.8bn in assets held by **10** International banks

GibIntBank, Bank Jacob Safra, SocGen NatWest, MoneyCorp, IDT, Trusted Novus Bank

£9.95bn in assets held by **67** insurance companies

£3.2bn in assets held by **10** Fund Administrators with **130** funds

15 Regulated Crypto Exchanges

14 Pension Fund Administrators

1 Stock Exchange

Global Leader in Blockchain/Cryptocurrency Regulation



The Gibraltar Tourism Sector in 2017

Over **10,000,000** visitors

9.8m

visitors by land
frontier

420,000

visitors arrivals by
cruise ships

548,000

air passengers



Over **£252M**

annual expenditure by
tourists

58,700

visitors staying at
Gibraltar hotels

858,000

visitors to the
Upper Rock Nature
Reserve

The Gibraltar Online Gaming Ecosystem

35 of the world's top gaming operators based in Gibraltar including:

888.com Bet365 bwin.party (GVC) GalaCoral Ladbrokes WilliamHill, Aristocrat Games

32Red Gamesys Mansion Gtech BetVictor Lottoland Ogame IGT

Tombola Unibet Betfred Betfair, Nektan Playtech NetEnt

60% of all global online casino & gaming business originates in Gibraltar

50% of the UK's online gambling market conducted by Gibraltar operators

25% of Gibraltar's GDP comes from Online Gaming

0.15% Gaming tax on Revenues



The Gibraltar Shipping Sector

Located on one of the world's busiest shipping lanes:

100,000 vessels cross the strait of Gibraltar per year

33% of
world's oil & gas
transport

50% of the
world's trade

Over **9,000**
vessels call at port of
Gibraltar each year



1st Gibraltar is
the Med Sea's top
Bunkering port

4.3m

tonnes of bunkers
delivered

350,000

Cruise ship
passengers in 2016

332 avg. new
vessels registrations
per year

Tiny Country- Huge Advantages

Fast Time to Market- Processes that take years or many months in big countries can be done in matters of weeks or few months in Gibraltar. A small place means far less bureaucracy;

Quick Access to Top Decision Makers- both in Government and in leading private sector companies;

Low Barriers to Entry- far less resources required for set-up and to serve the market than in the big countries;

EU Regulations & British Standards Applied- a great stepping stone to the bigger markets in Europe and beyond;

Business friendly Government and a Close-Knit Business Community- Focused on helping your business to succeed.

Benefits to many sectors

- **HiTech companies & StartUps (CleanTech, FinTech, BioTech, Smart City solutions):** Gibraltar is a small contained economy, making it easier to administer and run pilot testing schemes and be in close geographical proximity to all test sites. Barriers to entry are very low, no matter the size of your business. EU grants are available.
- **Financial Services:** Banks, insurance companies, funds, asset managers and FinTech companies enjoy the benefit of becoming regulated in Gibraltar and then “passporting” their license to the rest of the EU, without going through the regulatory process again. The Gibraltar regulator is much more accessible and user-friendly than in bigger countries and regulatory process can be faster.
- **Blockchain:** Gibraltar has been the first jurisdiction in the world to regulate Distributed Ledger Technology (Blockchain) companies who deal with digital and cryptocurrencies. There is a big influx of crypto-exchanges, OTC traders, Token/Security Offering companies coming to Gibraltar to become regulated in what is considered one of the most advanced ecosystems in the world.
- **Online Gaming:** Gibraltar is the “Las Vegas” of the eGaming industry and is home to 35 of the biggest names in the industry. Being close to these top operators, acts a magnate to related support services and software development companies who wish to enter this lucrative market.
- **Telecom, Mobile & E-Business:** Gibraltar enacted specific E-Business legislation promoting eCommerce and other forms of eBusiness. It is a hub on the Europe-India Internet Gateway enjoying high capacity 3.84 terabit broadband connectivity and offers secure server farms and data warehousing facilities from within the Rock.
- **Real Estate:** No tax on non-Gibraltar rental income and no Capital Gains Tax- ideal for a European property holding company.

Join successful Israelis who are already doing business in Gibraltar



Eddie & Sol Zakay (#17 in UK, #10 in Israel)



Dan Gertler (# 27 in Israel)



Teddy Sagi (# 6 in Israel)



Ruth Parasol (#49 in Israel)



Meir Gurewitz (#74 in Israel)



Eli Papouchado (#67 in Israel)



Avi Shaked (#59 in Israel)



GRANITE ALPHEN CAPITAL FUND



About GIBRAEL Chamber:



Eran Shay: President, Gibraltar-Israel Chamber of Commerce. Eran has previously led the Financial Advisory Services practice at Deloitte in Gibraltar and has been working with Deloitte for over 15 years, initially based at the Tel Aviv office, Israel. Eran has ample experience in the fields of Corporate Finance, Regulatory Support, Business & Strategic Planning, Valuations and Transaction Support: he has led several Initial Public Offerings of companies on the London AIM and Main Stock Exchanges, and has been involved in numerous M&A transactions, from target screening, through due- diligence to financial closure. Eran currently serves as Co-Founder & Managing Director of Benefit Business Solutions Ltd – a Gibraltar based consultancy firm, and is also a Board Director of the Gibraltar Federation of Small Businesses (GFSB) and holds a Masters in Banking & Finance from Middlesex University, London



Ayelet Mamo Shay: Chairwoman, Gibraltar-Israel Chamber of Commerce

Ayelet specialises in online and offline marketing, sales and PR, having previously served as VIP Executive at BetVictor (online gaming company) responsible for marketing and operations for VIP clients. Prior to relocating to Gibraltar, Ayelet served as branch manageress in the Israeli Postal Bank, in charge of branch operations as well as sales and marketing. Ayelet serves as the Co-Founder & Business Development Director of Benefit Business Solutions Ltd – a Gibraltar based consultancy firm and is also the Chairwoman of the Gibraltar branch of the international Israeli Business Club. Ayelet holds a Masters in Political Science from the Open University, Israel. Ayelet is the author of the popular novel ***“Relocation Darling, Relocation!”***.

How Do We Help?



Access

Access to top decision makers in Government, Regulators and Industry



Knowledge

Inside information on how to do business through Gibraltar



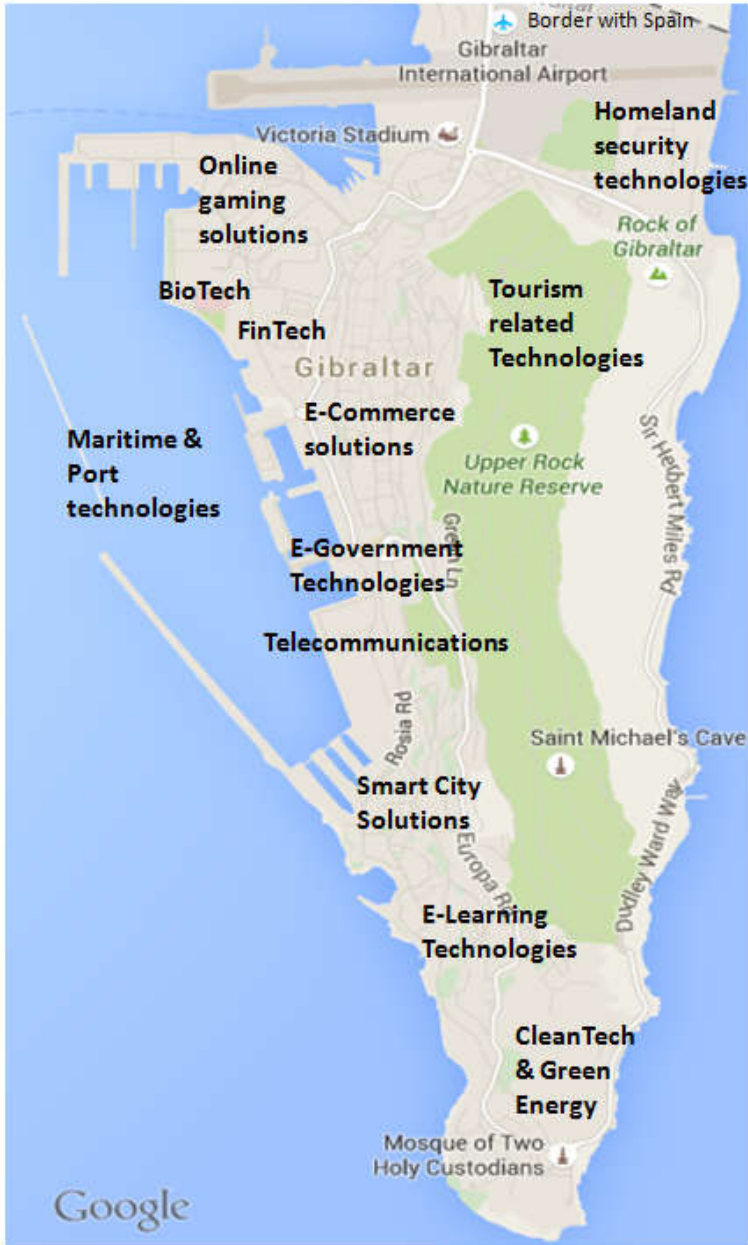
Growth

Strategic advice and operational support to expand business to European markets



Local Representation

A trusted agent providing local presence at minimal cost



Conclusion ...

Make Sure Gibraltar is on Your Radar

- Gateway to Europe;
- Ideal for Technology pilot testing;
- Easy and cost effective to do business with.
- **GIBRAEL** is your first point of contact for doing business on the Rock!

